

**IFB 015-19 PRODUCE, FRUIT AND VEGETABLES  
BID ANALYSIS**

**BIDDER**

**ROYAL FOOD SERVICE CO., INC.**

Line Item	Description	Quantity	Unit of Measure	Mark-Up Cost	USDA Cost	USDA Total Cost	USDA Cost plus Mark-Up Cost	USDA Total Cost plus Mark-Up Cost	
1	Apples, Red, 125 ct. Washington State or local varieties when available. Firm, crisp and well-colored with few spots. Grade #1, U. S. Fancy, U.S. No. 1. Willing to consider other pack sizes for September-December delivered within 48 hours.	1,000	CASE	-0.5	\$ 25.00	\$ 25,000.00	\$ 24.50	\$ 24,500.00	
2	Apples, Gala, 125 ct. Firm, crisp and well-colored with few spots. Grade #1, U. S. Fancy, U.S. No. 1. Willing to consider other pack sizes for September-December delivered within 48 hours.	600	CASE	0	\$ 25.00	\$ 15,000.00	\$ 25.00	\$ 15,000.00	
3	Apples, Golden Delicious, 125 ct. Firm, crisp and well-colored with few spots. Grade #1, U. S. Fancy, U.S. No. 1. Willing to consider other pack sizes for September-December delivered within 48 hours.	600	CASE	0	\$ 30.00	\$ 18,000.00	\$ 30.00	\$ 18,000.00	
4	Apples, Granny Smith, 125 ct. Firm, crisp and well-colored with few spots. Grade #1, U.S. Fancy, U.S. No. 1. Willing to consider other pack sizes for September-December delivered within 48 hours.	600	CASE	0	\$ 33.00	\$ 19,800.00	\$ 33.00	\$ 19,800.00	
5	Apples, Fuji, 125 ct. Firm, crisp and well-colored with few spots. Grade #1, U.S. Fancy, U.S. No. 1. Willing to consider other pack sizes for September-December delivered within 48 hours.	600	CASE	0	\$ 29.50	\$ 17,700.00	\$ 29.50	\$ 17,700.00	
6	Apples, pre-packaged, 100 ct and 200 ct, Individual bag , ½ cup serving. Should not be any evidence of bruising or decay, U.S. No. 1	1,000	CASE	-1.5	\$ 25.00	\$ 25,000.00	\$ 23.50	\$ 23,500.00	
7	Bananas, 95 ct. Plump, firm, bright colored fruit. Should be solid yellow in color and all yellow; stage 5-6 preferred; state (slightly flecked with brown) accepted only unless specified by cafeteria Manager. No black bananas and no evidence of chill injury.	1,000	CASE	1.25	\$ 15.00	\$ 15,000.00	\$ 16.25	\$ 16,250.00	
8	Bananas, 125 ct. Plump, firm, bright colored fruit. Should be solid yellow in color and all yellow; stage 5-6 preferred; state (slightly flecked with brown) accepted only unless specified by cafeteria manager. No black bananas and no evidence of chill injury.	500	CASE	0	\$ 20.00	\$ 10,000.00	\$ 20.00	\$ 10,000.00	
9	Blackberries, 12/5.6 oz. Berries should be dry, clean, plump, bright and well-colored. No evidence of leak, mold, soft or dull berries, U.S. No. 1.	500	CASE	-1	\$ 17.75	\$ 8,875.00	\$ 16.75	\$ 8,375.00	
10	Blueberries, 5# Berries should be dry, clean, plump, bright and well-colored. No evidence of leak, mold, soft or dull berries, US No. 1.	500	CASE	-1	\$ 27.00	\$ 13,500.00	\$ 26.00	\$ 13,000.00	
					<b>TOTAL COST</b>	<b>\$ 247.25</b>	<b>\$ 167,875.00</b>	<b>\$ 244.50</b>	<b>\$ 166,125.00</b>

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					USDA Cost	USDA Total Cost	USDA Cost plus Mark-Up Cost	USDA Total Cost plus Mark-Up Cost
11	Cantaloupes, 12-18 ct. Well-formed with much of the surface covered with a prominent netting raised, corky ridges in net-like pattern. Stem should be missing, leaving a shallow, smooth, healed depression, indicating a mature melon. Color between netting should be grayish to yellowish green, U.S. No. 1	500	CASE	1	\$ 18.50	\$ 9,250.00	\$ 19.50	\$ 9,750.00
12	Cantaloupe, 5# container, 4-5# containers per case Pre-diced 1" cubes, 4-5# containers per case	500	CASE	-1	\$ 54.00	\$ 27,000.00	\$ 53.00	\$ 26,500.00
13	Grapefruit, Pink, Florida - 36 ct. Medium size, approximate 3 1/2", bright clear, yellow color with a pink tint, firm, heavy in size, juicy, full flavored, and delicate flesh. No evidence of chill damage. U.S. No. 1	250	CASE	1	\$ 19.50	\$ 4,875.00	\$ 20.50	\$ 5,125.00
14	Grapes, Red, Seedless - 22# Plump, firm, well-colored, and fresh looking. Should be firmly attached to the stems with good red color predominates on all or most of the berries. Stems should be predominately green or pliable. U.S. No. 1, Table	500	CASE	0	\$ 26.75	\$ 13,375.00	\$ 26.75	\$ 13,375.00
15	Grapes, Red Seedless, removed from stem, 5# individual container, 4-5# containers per case. Plumb, firm, well-colored and fresh looking. Good red color predominates on all or most of the berries, U.S. No. 1, Table	250	CASE	-1	\$ 43.13	\$ 10,782.50	\$ 42.13	\$ 10,532.50
16	Grapes, White Seedless, removed from stem, 22# Plump, firm, well-colored, and fresh looking. Should be firmly attached to the stems with good red color predominates on all or most of the berries. Stems should be predominately green or pliable. U.S. No. 1, Table	250	CASE	-1	\$ 38.75	\$ 9,687.50	\$ 37.75	\$ 9,437.50
17	Grapes, White Seedless, 4-5 removed from stems, 5# individual container, 4-5# containers per case Plumb, firm, well-colored and fresh-looking. Color is yellowish or straw with a tinge of amber. U.S. No. 1, Table	250	CASE	1	\$ 43.13	\$ 10,782.50	\$ 44.13	\$ 11,032.50
18	Honeydew, 6-8 ct. Soft, velvety, or waxy feel with a yellowish-white to creamy rind color. Slight softening at the blossom end. U.S. No. 1, Table	500	CASE	-1	\$ 13.50	\$ 6,750.00	\$ 12.50	\$ 6,250.00
19	Honeydew, 5# container, 4-5# containers per case Pre-diced in approximately 1" cubes, ripe, should be firm, good greenish color, U.S. No. 1	250	CASE	-1	\$ 54.00	\$ 13,500.00	\$ 53.00	\$ 13,250.00
20	Kiwi, Flat, 36 ct. Plump, firm, fresh-looking fruit. No evidence of decay. U.S. No. 1.	200	CASE	1	\$ 11.00	\$ 2,200.00	\$ 12.00	\$ 2,400.00
21	Lemons Rich yellow color. Reasonably smooth textured skin with a slight gloss. Firm and heavy for the size. U.S. No. 1	200	CASE	-2	\$ 38.50	\$ 7,700.00	\$ 36.50	\$ 7,300.00
22	Limes Deep green color. Reasonably smooth textured skin with a slight gloss. Firm and heavy for the size. U.S. No. 1	200	CASE	-1	\$ 45.50	\$ 9,100.00	\$ 44.50	\$ 8,900.00
23	Nectarines, 72 ct. Creamy yellow base color flecked with a red blush, plump, firm to the touch, slightly oblong, U.S. Fancy	250	CASE	1	0.00	0.00	\$ 37.75	\$ 9,437.50
<b>TOTAL COST</b>					<b>\$ 406.26</b>	<b>\$ 125,002.50</b>	<b>\$ 440.01</b>	<b>\$ 133,290.00</b>

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24	Oranges, Sunkist, 125 ct. Heavy, firm, well-colored, well-formed fruit with fine textured skins, U.S. No. 1	600	CASE	0.25	\$ 16.25	\$ 9,750.00	\$ 16.50	\$ 9,900.00
25	Oranges, Sunkist, 80 ct. Heavy, firm, well-colored, well-formed fruit with fine textured skins, U.S. No. 1	200	CASE	1	\$ 22.00	\$ 4,400.00	\$ 23.00	\$ 4,600.00
26	Oranges: Temple, 125 ct. Sunkist preferred Heavy, firm, well-colored, well-formed fruit with fine textured skins, U.S. No. 1	200	CASE	-1	\$ 16.25	\$ 3,250.00	\$ 15.25	\$ 3,050.00
27	Peaches, 72 ct. Bright, fresh, skin creamy or yellow, varying degrees of red blush. U.S. No 1, U.S. Fancy	500	CASE	0.5	\$ 15.00	\$ 7,500.00	\$ 15.50	\$ 7,750.00
28	Pears, 135 ct. Well-formed, smooth fruits free from scars and skin punctures. Acceptable varieties are: D'Anjou, Bartlett, Bosc., U.S. No. 1	500	CASE	0	\$ 32.25	\$ 16,125.00	\$ 32.25	\$ 16,125.00
29	Pineapple, 4-5# (20#) Pre-diced in approximately 1" cubes, ripe, should be firm, good yellowish color, U.S. No. 1	200	CASE	-1	\$ 67.00	\$ 13,400.00	\$ 66.00	\$ 13,200.00
30	Plums, 70 ct., loose Well-formed, smooth fruits, free from scars and skin punctures. Acceptable varieties are: Red Beauty, Santa Rose, Queen Rose, Laroda, Friar, Casselman, U.S. No. 1	200	CASE	1	\$ 23.00	\$ 4,600.00	\$ 24.00	\$ 4,800.00
31	Pluot, Dinosaur Plums, 60-70 ct, loose Well-formed, smooth fruits, free from scars and skin punctures. Acceptable varieties are: King Midas, Flavor Grenade, Dapple Dandy, Flavorglo, Hand Grenade and flavor heart or similar product, U.S. No. 1	200	CASE	0	\$ 22.41	\$ 4,482.00	\$ 22.41	\$ 4,482.00
32	Strawberries, Drison, 12 Pt/Flat Highly colored berries which are firm, bright, dry, clean and free from mold and mush. Medium in size. U.S. No. 1	500	CASE	-0.5	\$ 14.00	\$ 7,000.00	\$ 13.50	\$ 6,750.00
33	Tangelo, 125-135 ct., Florida Relatively heavy, firm, well-colored, well-formed fruit with fine textured skins. Grade: U.S. No. 1	500	CASE	0.75	\$ 14.93	\$ 7,465.00	\$ 15.68	\$ 7,840.00
34	Tangerines, 150 ct. Bright, rich color, well-shaped, fairly firm, "puffy" appearance, moderately heavy and free from decay or mold. U.S. No. 1	500	CASE	1	\$ 14.38	\$ 7,190.00	\$ 15.38	\$ 7,690.00
35	Watermelon, 22 - 25# each Ripe, well-formed melons, symmetrical, with ends rounded out and good color. Ground scars should have a creamy to light yellow color and rind should be "dull" rather than shiny. Must be whole and not cut in halves or quarters, U.S. No. 1	200	CASE	0.75	\$ 5.05	\$ 1,010.00	\$ 5.80	\$ 1,160.00
36	Watermelon, pre-diced 1" cubes, 4-5# (20#) Ripe, firm and reddish to pinkish color, U.S. No. 1	200	CASE	-1	\$ 55.00	\$ 11,000.00	\$ 54.00	\$ 10,800.00
<b>TOTAL COST</b>					<b>\$ 317.52</b>	<b>\$ 97,172.00</b>	<b>\$ 319.27</b>	<b>\$ 98,147.00</b>

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Line Item	Description	Estimated Quantity	Unit of Measure	USDA Mark-Up Cost	USDA Cost	USDA Total Cost	USDA Cost plus Mark-Up Cost	USDA Total Cost plus Mark-Up Cost	
37	Broccoli Florets Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no yellowing, no slime, no mold, U.S. No. 1	500	CASE	0	\$ 26.40	\$ 13,200.00	\$ 26.40	\$ 13,200.00	
38	Broccoli Florets, Ind bags, 100-200 ct. Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no yellowing, no slime, no mold), U.S. No. 1	200	CASE	0	\$ 47.50	\$ 9,500.00	\$ 47.50	\$ 9,500.00	
39	Cabbage, Green, 50# bag, carton 10-12 ct. No blemishes, no wilting or yellowing, even colored, compact leaves. Firm and heavy for size. Free of insects and decay. U.S. No. 1	200	CASE	-1	\$ 12.25	\$ 2,450.00	\$ 11.25	\$ 2,250.00	
40	Cabbage, Green, 25# bag, carton, 5-6 ct. No blemishes, no wilting or yellowing, even colored, compact leaves. Firm and heavy for size. Free of insects and decay. U.S. No. 1	200	CASE	-0.5	\$ 6.13	\$ 1,226.00	\$ 5.63	\$ 1,126.00	
41	Cabbage, Green, 1 x 1 Chopped Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold). U.S. No. 1	500	CASE	0.5	\$ 20.00	\$ 10,000.00	\$ 20.50	\$ 10,250.00	
42	Cabbage, Red, 4-5# Well-trimmed heads having red to purple compact heads with fresh outer leaves. Heads are firm and heavy for size (appx. 4 - 5# each). Free from insects and bad blemishes. U.S. No. 1	200	CASE	-0.5	\$ 33.00	\$ 6,600.00	\$ 32.50	\$ 6,500.00	
43	Cabbage, Red, Shredded, 50# Bag Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	250	CASE	-1	\$ 20.75	\$ 5,187.50	\$ 19.75	\$ 4,937.50	
44	Carrots, (without tops), Large, 5# Bag Large size - No Jumbo. Well-shaped, smooth, and solid. No mildew, slime or decay. Good orange color, U.S. No. 1	500	CASE	-0.5	\$ 1.55	\$ 775.00	\$ 1.05	\$ 525.00	
45	Carrots, Shredded, 4/5# Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	1000	CASE	-0.5	\$ 17.00	\$ 17,000.00	\$ 16.50	\$ 16,500.00	
46	Carrot Sticks, 200/1.6 oz., 200/1/2 cup service Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	1000	CASE	-1	\$ 19.04	\$ 19,040.00	\$ 18.04	\$ 18,040.00	
47	Carrots, Bunny Love, Individual Bag, 200 1/2 cup serving, Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	1,500	CASE	-1	\$ 19.04	\$ 28,560.00	\$ 18.04	\$ 27,060.00	
					<b>TOTAL COST</b>	<b>\$ 222.66</b>	<b>\$ 113,538.50</b>	<b>\$ 217.16</b>	<b>\$ 109,888.50</b>

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48	Carrots, Baby Peeled, Individual Bag, 200 1/2 cup serving, Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	1,000	CASE	-1	\$ 19.04	\$ 19,040.00	\$ 18.04	\$ 18,040.00
49	Cauliflower, Head Closely trimmed heads which are white to creamy white, compact, solid, and have clean curds. Jacket leaves should be fresh and bright green. No discolored, dried-looking curd, U.S. No. 1	500	CASE	-0.5	\$ 28.50	\$ 14,250.00	\$ 28.00	\$ 14,000.00
50	Cauliflower Florets, 5# Bag Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1.	500	CASE	-0.25	\$ 7.20	\$ 3,600.00	\$ 6.95	\$ 3,475.00
51	Cauliflower Florets, Ind bags, 100-200 ct. Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	200	CASE	-1	\$ 28.80	\$ 5,760.00	\$ 27.80	\$ 5,560.00
52	Celery, Bunch Sleeved pack bunches (stalks) have bright, medium to light green color; fresh, firm, crisp branches and ribs free from blemishes or decay. No sign of wilting. U.S. No 1	500	CASE	0.25	\$ 84.75	\$ 42,375.00	\$ 85.00	\$ 42,500.00
53	Celery, 4/5 Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No 1	1,500	CASE	0	\$ 59.00	\$ 88,500.00	\$ 59.00	\$ 88,500.00
54	Celery Sticks, Ind bags, 100-200 ct. Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No 1	500	CASE	-1	\$ 66.00	\$ 33,000.00	\$ 65.00	\$ 32,500.00
55	Celery Diced 5# Bag Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold). U.S. No 1	500	CASE	-0.25	\$ 12.75	\$ 6,375.00	\$ 12.50	\$ 6,250.00
56	Cilantro Deep green, consistent color, high leaf-to-stem ratio. No browning, yellowing, black or slimy leaves, US No. 1	200	CASE	0	\$ 17.50	\$ 3,500.00	\$ 17.50	\$ 3,500.00
57	Cole Slaw Mix, Individual Bag, 5# Bag Green and red cabbage, with carrots. Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	1,500	CASE	0	\$ 5.00	\$ 7,500.00	\$ 5.00	\$ 7,500.00
58	Cole Slaw Mix, Large Cut, 20# Green and red cabbage, with carrots. Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	200	CASE	0	\$ 20.00	\$ 4,000.00	\$ 20.00	\$ 4,000.00
59	Collard Greens, Fresh, Washed, 5# Bag Dark green, uniform color with crisp leaves. No yellowing, browning or other evidence of decay, US No. 1.	500	CASE	0.75	\$ 7.50	\$ 3,750.00	\$ 8.25	\$ 4,125.00
<b>TOTAL COST</b>					<b>\$ 128.75</b>	<b>\$ 231,650.00</b>	<b>\$ 128.25</b>	<b>\$ 229,950.00</b>

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60	Cucumbers, 5# Well-rounded ends, mostly dark green color and uniform, medium size. Very firm and free from noticeable defects. Shiny, waxy appearance, 2 3/8 inches in diameter, approximately 6 in. long, U.S. No.1.	1,000	CASE	0.35	\$ 1.05	\$ 1,050.00	\$ 1.40	\$ 1,400.00
61	Cucumbers, pre sliced ind bags, 100-200 ct Pre sliced cucumber rounds, Very firm and free from noticeable defects, 2 3/8 inches in diameter, Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 42	250	CASE	-1	\$ 30.00	\$ 7,500.00	\$ 29.00	\$ 7,250.00
62	Kale, 24 ct. Dark green, uniform color with crisp leaves. No yellowing, browning or other evidence of decay, U.S. No. 1.	1,000	CASE	-1	\$ 12.50	\$ 12,500.00	\$ 11.50	\$ 11,500.00
63	Lettuce, Iceberg, Head Heads springy, but fairly firm with green color; outer leaves are fresh and should be free from discolored spots, russeting, insect damage and/or decay, U.S. No. 1	1,000	CASE	-0.75	\$ 19.00	\$ 19,000.00	\$ 18.25	\$ 18,250.00
64	Lettuce, Iceberg, Shredded, 4/5# Heads springy, but fairly firm with green color; outer leaves are fresh and should be free from discolored spots, russeting, insect damage and/or decay, U.S. No. 1	1,000	CASE	-1	\$ 22.00	\$ 22,000.00	\$ 21.00	\$ 21,000.00
65	Lettuce, Romaine, Head Heads springy, but fairly firm with green color; outer leaves are fresh and should be free from discolored spots, russeting, insect damage and/or decay. U.S. No. 1	1,000	CASE	-0.75	\$ 19.00	\$ 19,000.00	\$ 18.25	\$ 18,250.00
66	Lettuce, Romaine Mix/Blend, 4/5# Heads springy, but fairly firm with green color; outer leaves are fresh and should be free from discolored spots, russeting, insect damage and/or decay, U.S. No. 1	1,000	CASE	1	\$ 28.00	\$ 28,000.00	\$ 29.00	\$ 29,000.00
67	Mushrooms, 3# Medium size (1.25 - 1.74"); white, well-shaped, firm texture; free of spots, U.S. No 1	500	CASE	-1	\$ 7.50	\$ 3,750.00	\$ 6.50	\$ 3,250.00
68	Onions, Julienne Cut, 5#, U.S. No. 1	500	CASE	-1	\$ 6.25	\$ 3,125.00	\$ 5.25	\$ 2,625.00
69	Onions, Red Well shaped, hard, dry onions free from greening, other blemishes, sprouts or decay, U.S. No. 1	500	CASE	-1	\$ 20.00	\$ 10,000.00	\$ 19.00	\$ 9,500.00
70	Onions, Spring, 48 in a bunch Medium size (1/4' - 3/4" in diameter); crisp, dark green tops; no discoloration or slimy, wilted tops, US No. 1	250	CASE	0	\$ 14.00	\$ 3,500.00	\$ 14.00	\$ 3,500.00
<b>TOTAL COST</b>					<b>\$ 179.30</b>	<b>\$ 129,425.00</b>	<b>\$ 173.15</b>	<b>\$ 125,525.00</b>

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71	Onions, Yellow, Jumbo, 25# Not less than 3 1/2" in diameter, should not be mixed sizes. Well shaped, hard, dry onions free from greening, other blemishes, sprouts or decay, U.S. No. 1	1,500	CASE	-1	\$ 9.00	\$ 13,500.00	\$ 8.00	\$ 12,000.00
72	Onions, Diced, 5# Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	500	CASE	0.5	\$ 6.00	\$ 3,000.00	\$ 6.50	\$ 3,250.00
73	Parsley, Bunch Rich green, consistent color, high leaf-to-stem ratio; crinkly. No browning, yellowing, black or slimy leaves, U.S. No. 1	500	CASE	0	\$ 2.22	\$ 1,110.00	\$ 2.22	\$ 1,110.00
74	Peppers, Green, Each Well formed, firm, glossy and rich green in color; minimum 2 1/2 in. diameter and 2 1/2 in. length. Peppers are free from blemishes, chill injury or decay, U.S. Fancy	1,000	CASE	-1	\$ 0.28	\$ 280.00	\$ 0.72	\$ 0.72
75	Peppers, Green, 5# Well formed, firm, glossy and rich green in color; minimum 2 1/2 in. diameter and 2 1/2 in. length. Peppers are free from blemishes, chill injury or decay, U.S. Fancy	1,500	CASE	0.25	\$ 2.27	\$ 3,405.00	\$ 2.52	\$ 3,780.00
76	Peppers, Green, Diced, 5# Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	500	CASE	0.25	\$ 8.00	\$ 4,000.00	\$ 8.25	\$ 4,125.00
77	Peppers, Green, Sliced, Julienne, 5# Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	500	CASE	-1	\$ 8.00	\$ 4,000.00	\$ 7.00	\$ 3,500.00
78	Peppers, Red, 5# Well formed, firm, glossy and rich red in color; minimum 2 1/2 in. diameter and 2 1/2 in. length. Peppers are free from blemishes, chill injury or decay, U.S. Fancy	1,000	CASE	0.25	\$ 7.65	\$ 7,650.00	\$ 7.90	\$ 7,900.00
79	Peppers, Holland Mix (2 each red, gold, orange) Whole peppers, 2 each red, gold and orange, packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	500	CASE	0	\$ 3.12	\$ 1,560.00	\$ 3.12	\$ 1,560.00
80	Potatoes, Baking, 100 ct. Well-shaped, oblong, smooth, reasonably clean, and firm with thick brown skin. Free from cuts, bruises, green skins and other blemishes and decay, Grade and U.S. No. 1	500	CASE	0	\$ 17.00	\$ 8,500.00	\$ 17.00	\$ 8,500.00
81	Potatoes, Baking, 70 ct. Well-shaped, oblong, smooth, reasonably clean, and firm with thick brown skin. Free from cuts, bruises, green skins and other blemishes and decay, Grade and U.S. No. 1	500	CASE	-0.5	\$ 20.50	\$ 10,250.00	\$ 20.00	\$ 10,000.00
82	Potatoes, Sweet, 70 ct. Consistent size, approximately 5" long & 2-3" in diameter; smooth orange skin. No evidence of blemishes or decay.	500	CASE	-0.5	\$ 15.50	\$ 7,750.00	\$ 15.00	\$ 7,500.00
83	Radishes, w/out Tops, 6 oz Medium in size (3/4 to 1 1/8") well-shaped, very firm and crisp with bright red color with no evidence of decay, no wilted, dry or spongy skin. U.S. No. 1	100	CASE	0	\$ 0.38	\$ 38.00	\$ 0.38	\$ 38.00
<b>TOTAL COST</b>					<b>\$ 99.92</b>	<b>\$ 65,043.00</b>	<b>\$ 98.61</b>	<b>\$ 63,263.72</b>

**IFB 015-19 PRODUCE, FRUIT AND VEGETABLES  
 BID ANALYSIS**

**BIDDER**

**ROYAL FOOD SERVICE CO., INC.**

Line Item	Description	Estimated Quantity	Unit of Measure	USDA Mark-Up Cost	USDA Cost	USDA Total Cost	USDA Cost plus Mark-Up Cost	USDA Total Cost plus Mark-Up Cost
84	Spinach, Washed, 10# Packed in "breathable" poly film bags, under USDA Inspection/Approved packing sites. No sulfites. No evidence of decay (no discoloration, no slime, no mold), U.S. No. 1	500	CASE	0	\$ 16.50	\$ 8,250.00	\$ 16.50	\$ 8,250.00
85	Squash, Yellow Crookneck, 1# Shiny, firm, tender medium size with good color. Free from noticeable blemishes or decay, U.S. No. 1	250	CASE	0	\$ 0.74	\$ 185.00	\$ 0.74	\$ 185.00
86	Tomatoes, 6x6 Case Well-shaped, smooth and firm. Free from cracks, green or yellow sunburned areas and other blemishes and decay. Should be light red to full red in color, uniform in size (stage 5 to 6). No evidence of chill damage, U.S. No. 1	500	CASE	1	\$ 13.75	\$ 6,875.00	\$ 14.75	\$ 7,375.00
87	Tomatoes, Cherry, 12 Pint/Flat Well-shaped, smooth and firm. Free from cracks, green or yellow sunburned areas and other blemishes and decay. Should be full red in color, stage 6. No evidence of chill damage. U.S. No. 1	250	CASE	1	\$ 15.50	\$ 3,875.00	\$ 16.50	\$ 4,125.00
88	Tomatoes, Grape, 12 Pint/Flat Well-shaped, smooth and firm. Free from cracks, green or yellow sunburned areas and other blemishes and decay. Should be full red in color, stage 6. No evidence of chill damage. U.S. No. 1	250	CASE	1	\$ 13.75	\$ 3,437.50	\$ 14.75	\$ 3,687.50
89	Tomatoes, Salad Bulk, 25# Smooth and firm. Free from cracks, green or yellow sunburned areas and other blemishes and decay. Should be light red to full red in color, stage 5 to 6. No evidence of chill damage. U.S. No. 1	500	CASE	0	\$ 13.50	\$ 6,750.00	\$ 13.50	\$ 6,750.00
90	Eggs, Large, 30 dozen per case Product shall consist of fresh, natural or shell protected eggs held under appropriate temperature and humidity conditions. Product shall be uniform in size, clean, sound- shelled, edible and free from foreign odors or flavors.  Eggs shall be packed in snug-fitting, fiberboard boxes with a center partition. Packing materials shall not impart any off odors or flavors. Eggs shall be placed in a standard commercial shipping container with new or good used packaging materials.	50	CASE	1.5	\$ 22.80	\$ 1,140.00	\$ 24.30	\$ 1,215.00
91	Eggs, 15 dozen per case Product shall consist of fresh, natural or shell protected eggs held under appropriate temperature and humidity conditions. Product shall be uniform in size, clean, sound- shelled, edible and free from foreign odors or flavors.  Eggs shall be packed in snug-fitting, fiberboard boxes with a center partition. Packing materials shall not impart any off odors or flavors. Eggs shall be placed in a standard commercial shipping container with new or good used packaging materials.	100	CASE	0.75	\$ 11.40	\$ 1,140.00	\$ 12.15	\$ 1,215.00
<b>TOTAL COST</b>					<b>\$ 107.94</b>	<b>\$ 31,652.50</b>	<b>\$ 113.19</b>	<b>\$ 32,802.50</b>



IFB 015-19 PRODUCE, FRUIT AND VEGETABLES  
BID ANALYSIS

BIDDER

ROYAL FOOD SERVICE CO., INC.

Line Item	Description	Estimated Quantity	Unit of Measure	USDA Mark-Up Cost	USDA Cost	USDA Total Cost	USDA Cost plus Mark-Up Cost	USDA Total Cost plus Mark-Up Cost
92	Asparagus U.S. No. 1	20	CASE	1	\$ 75.50	\$ 1,510.00	\$ 76.50	\$ 1,530.00
93	Pears, Asian U.S. No. 1	50	CASE	1	\$ 19.00	\$ 950.00	\$ 20.00	\$ 1,000.00
94	Apple, Baby Green Dragon U.S. No. 1	20	CASE	1	\$ 33.00	\$ 660.00	\$ 34.00	\$ 680.00
95	Oranges, Blood U.S. No. 1	50	CASE	1	\$ 11.51	\$ 575.50	\$ 12.51	\$ 625.50
96	Broccolini U.S. No. 1	20	CASE	1	\$ 25.22	\$ 504.40	\$ 26.22	\$ 524.40
97	Mushrooms, Button U.S. No. 1	20	CASE	1	\$ 14.50	\$ 290.00	\$ 15.50	\$ 310.00
98	Celementines U.S. No. 1	50	CASE	1	\$ 17.25	\$ 862.50	\$ 18.25	\$ 912.50
99	Chilean Murcott U.S. No. 1	20	CASE	1	\$ 42.31	\$ 846.20	\$ 43.31	\$ 866.20
100	Dates U.S. No. 1	20	CASE	1	\$ 27.92	\$ 558.40	\$ 28.92	\$ 578.40
101	Dragon Fruit U.S. No. 1	50	CASE	1	\$ 50.95	\$ 2,547.50	\$ 51.95	\$ 2,597.50
102	Gooseberries U.S. No. 1	50	CASE	1	\$ 32.00	\$ 1,600.00	\$ 33.00	\$ 1,650.00
103	Guava U.S. No. 1	50	CASE	1	\$ 23.00	\$ 1,150.00	\$ 24.00	\$ 1,200.00
104	Tomatoes, Heirloom U.S. No. 1	50	CASE	1	\$ 22.26	\$ 1,113.00	\$ 23.26	\$ 1,163.00
105	Papaya, IW U.S. No. 1	50	CASE	1	\$ 34.50	\$ 1,725.00	\$ 35.50	\$ 1,775.00
106	Parsnip Coin, IW U.S. No. 1	20	CASE	1	\$ 42.00	\$ 840.00	\$ 43.00	\$ 860.00
107	Turnip Root Sticks, IW U.S. No. 1	20	CASE	1	\$ 44.50	\$ 890.00	\$ 45.50	\$ 910.00
108	Yellow Wax Beans/Green Bean U.S. No. 1	20	CASE	1	\$ 65.00	\$ 1,300.00	\$ 66.00	\$ 1,320.00
<b>TOTAL COST</b>					<b>\$ 580.42</b>	<b>\$ 17,922.50</b>	<b>\$ 597.42</b>	<b>\$ 18,502.50</b>

**IFB 015-19 PRODUCE, FRUIT AND VEGETABLES  
BID ANALYSIS**

**BIDDER  
ROYAL FOOD SERVICE CO., INC.**

Line Item	Description	Estimated Quantity	Unit of Measure	USDA Mark-Up Cost	USDA Cost	USDA Total Cost	USDA Cost plus Mark-Up Cost	USDA Total Cost plus Mark-Up Cost
109	Jicama U.S. No. 1	20	CASE	1	\$ 25.20	\$ 504.00	\$ 26.20	\$ 524.00
110	Oranges, Mandarin U.S. No. 1	50	CASE	1	\$ 22.75	\$ 1,137.50	\$ 23.75	\$ 1,187.50
111	Mango U.S. No. 1	50	CASE	1	\$ 6.50	\$ 325.00	\$ 7.50	\$ 375.00
112	Muscadines U.S. No. 1	50	CASE	1	\$ 30.00	\$ 1,500.00	\$ 31.00	\$ 1,550.00
113	Persimmons U.S. No. 1	50	CASE	1	\$ 25.02	\$ 1,251.00	\$ 26.02	\$ 1,301.00
114	Cucumbers, Pickling U.S. No. 1	20	CASE	1	\$ 21.25	\$ 425.00	\$ 22.25	\$ 445.00
115	Pincherries U.S. No. 1	50	CASE	1	\$ 34.75	\$ 1,737.50	\$ 35.75	\$ 1,787.50
116	Pomegranate U.S. No. 1	50	CASE	1	\$ 31.77	\$ 1,588.50	\$ 32.77	\$ 1,638.50
117	Pummelos U.S. No. 1	50	CASE	1	\$ 11.72	\$ 586.00	\$ 12.72	\$ 636.00
118	Sweet Potato Mix, Purple/Orange U.S. No. 1	50	CASE	1	\$ 45.50	\$ 2,275.00	\$ 46.50	\$ 2,325.00
119	Scuppernogs U.S. No. 1	50	CASE	1	\$ 18.00	\$ 900.00	\$ 19.00	\$ 950.00
120	Pears, Seckel U.S. No. 1	50	CASE	1	\$ 37.60	\$ 1,880.00	\$ 38.60	\$ 1,930.00
121	Starfruit U.S. No. 1	50	CASE	1	\$ 46.37	\$ 2,318.50	\$ 47.37	\$ 2,368.50
122	Tomatillos, Shucked U.S. No. 1	50	CASE	1	\$ 45.50	\$ 2,275.00	\$ 46.50	\$ 2,325.00
<b>TOTAL COST</b>					<b>\$ 401.93</b>	<b>\$ 18,703.00</b>	<b>\$ 415.93</b>	<b>\$ 19,343.00</b>
<b>GRAND TOTAL</b>					<b>\$ 2,314.99</b>	<b>\$ 780,020.50</b>	<b>\$ 2,380.68</b>	<b>\$ 784,923.72</b>


Bid Opened:

June 4, 2019

Time: 3:00 p.m.

This is to certify that this is a true and correct copy of the Tabulation of the bids opened.

Clayton County Public Schools

  
Buyer